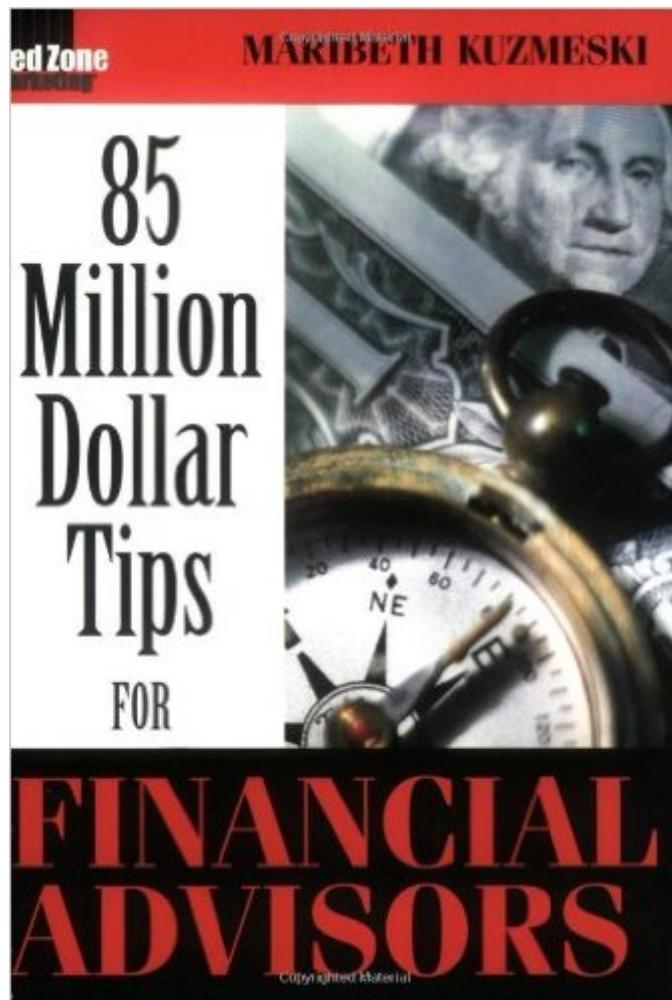


The book was found

85 Million Dollar Tips For Financial Advisors



Synopsis

Transform your financial services business, one valuable tip at a time. This handy book will help you attract and retain the best clients... again and again.

Book Information

Paperback: 90 pages

Publisher: Red Zone Publishing (January 1, 2004)

Language: English

ISBN-10: 0971778019

ISBN-13: 978-0971778016

Product Dimensions: 6.9 x 5 x 0.3 inches

Shipping Weight: 2.4 ounces

Average Customer Review: 3.8 out of 5 starsÂ [See all reviewsÂ \(9 customer reviews\)](#)

Best Sellers Rank: #927,809 in Books (See Top 100 in Books) #13 inÂ Books > Business & Money > Insurance > Liability #279 inÂ Books > Business & Money > Economics > Public Finance #308 inÂ Books > Business & Money > Insurance > Risk Management

Customer Reviews

I have found that the success in this industry doesn't always come from technical analysis paralysis of strategies and techniques. Marketing should be fun to implement, intuitive and of course results driven. I know these tips actually work because I have used most of them in building my business into a multi-million dollar firm. In fact, 6 of them can specifically be attributed to my business doubling for 3 years in a row and now increasing 20-50% each year after. For the price of this book, it is an unbelievably great deal. Even one tip that works for you will be worth it!

This is a must read for anyone in the financial services industry, whether you've just started out or you are a veteran planner. I have 15 years experience in financial services and when I read this book (which by the way, took me half the flight from Florida to the Northeast), I clearly recognized multiple proven strategies that I have obviously been overlooking. This book will show you tangible ways to solidify client relationships and ultimately grow your practice. The ideas I gained are easy to implement and are already helping my practice grow!

This book has some real money making tips when implemented. One idea, Tip 30 on the 5-5-5-20 strategy has already brought \$54,000 extra to my bottom line. For the \$11 dollars I spent on the

book, my return was significant. Thank you!

After reading this book you will definately increase your business. My business is up 50% already this year. It's an easy read with valuable tips that you wish you had when you first started your business. All the Red Zone books are in my office and required reading for all my new reps.

I have read all of the Red Zone Marketing books. This is by far the best!!! Why you ask? Many great and easy to implement ideas! I am going to change some of my business tomorrow. Thanks to the author for great book! I am certain to improve my business after reading the book.

[Download to continue reading...](#)

85 Million Dollar Tips for Financial Advisors The Million Dollar Shot (new cover) (Million Dollar Series) The Million Dollar Goal (Million Dollar Series) Rich Dad Advisors: Buying and Selling a Business: How You Can Win in the Business Quadrant (Rich Dad's Advisors (Audio)) Million Dollar Stylist: The Hair Stylist's Roadmap to Financial Freedom, Building the Business of Your Dreams, and Doing What You Love! The Million-Dollar Financial Advisor: Powerful Lessons and Proven Strategies from Top Producers Plateau to Pinnacle: 9 Secrets of a Million Dollar Financial Advisor Invent It, Sell It, Bank It!: Make Your Million-Dollar Idea into a Reality Million-Dollar Throw Stamp Collecting: The Definitive-Everything you ever wanted to know: Do I have a one million dollar stamp in my collection? A Penny for Your Thoughts (The Million Dollar Mysteries) The Machine That Changed the World : Based on the Massachusetts Institute of Technology 5-Million-Dollar 5-Year Study on the Future of the Automobile Million Dollar Selling Techniques Million Dollar Prospecting Techniques Million Dollar eBay Business From: Home A Step By Step Guide Million-Dollar Classics: The World's Most Expensive Cars Million Dollar Outlines Million Dollar Year Million Dollar Consulting: The Professional's Guide to Growing a Practice, Fifth Edition It's Your Move: My Million Dollar Method for Taking Risks with Confidence and Succeeding at Work and Life

[Dmca](#)